



EMTC Annual General Meeting 2023 held at SCCC

November 11th, 2023, 6.30pm

Committee Members Present:

Present:

Mickey Misra	Ann	Deepak Dash
Jeevan Pragasam	Shehan Liyanage	Saurabh Shukla
Benoit De La Selle	Shailesh Godse	Shaun Mehta
Bassem Kamil	Frank Quirante	Rasheed S
Prakash Avasarala	Sandy	Venu Sundaresan
Alexskey Navarov	Dean Barretto	RAMESH A.D.
Rafael Romasanta	Amanda Arkaev	Dorian Gonzalez
Abby Miguel	RAMESH A.D.	Milind Likhite
Bihani Welikala	Thibault Selle	Claudio

President's Update:

- ❖ The agenda and the financial reports are available on Jegysoft. Jeevan provided the top-line financial figures.
- ❖ Jeevan thanked the Executive Committee for their support and hard work throughout the year. Jeevan also emphasized the need for new Volunteers to help run the Club's activities.
- ❖ Jeevan thanked Paul from Jegysoft for his support in rolling out the new membership system.
- ❖ Jeevan also thanked Maria for her hard work and contributions throughout the year.
- ❖ Approval of the AGM minutes for 2022:
 - Proposed by Mickey
 - Seconded by Claudio
- ❖ One of the best years with over 500 members registered, and fewer complaints throughout the season.

- ❖ Jegysoft Booking System worked well. There were several complaints regarding members who booked courts and did not show up. To address this issue, the Executive Committee agreed to introduce a new check-in system that would require members to check in 2 hours before the booking and cancel the court if they no longer need it. The Executive Committee will monitor the new process and analyze the data to determine if it works.
- ❖ Members will now be able to book and cancel courts using their smart phone.
- ❖ Mens' Ladder was successful with 32 members participating. Thank you to Jake for organizing.
- ❖ Our social media platform needs to be more active, and Jeevan mentioned that the Club is seeking new volunteers to help with this.
- ❖ The Club is in touch with the City of Mississauga for the re-construction of the South Common Community Centre (SCCC) and tennis courts. The initial plan proposed by the city was not to have any tennis courts. However, after many conversations with the City, it was agreed by both parties that the existing courts will be kept and re-constructed. In 2022, the city will lay out the asphalt and the trimmings. In Spring of 2024, the color coatings will be done. The re-construction of the courts is expected to be completed in April 2024. EMTC members will be updated.
- ❖ While the SCCC is being re-constructed, access to the courts will be from the main road.
- ❖ Jegysoft will be available by January/February for membership registrations to start in Spring.
- ❖ Issues were encountered with the door lock system. It was changed to Unican Push Lock System. Amanda suggested that the door should be replaced by a heavier door.
- ❖ Round Robin was a success. Special thanks to Wayne. Some changes will be made for the next season. A volunteer will be assigned to manage the Round Robin.
- ❖ There were many Junior Members this season. Thanks to Amanda and Raj for conducting the clinics. Amanda also conducted Beginner and Intermediate clinics which had high participation.
- ❖ Next year, the club plans to have Junior teams participate in ICTA tournament on Saturday mornings.
- ❖ Next year, the club will start the season with brand new courts, innovative programs and new socials. We plan to organize a tournament for adults in 2024.
- ❖ Stable financials in 2023 due to new innovative ideas.
- ❖ Jeevan emphasized that volunteers are always needed, and anyone interested can contact any member of the Executive Committee.
- ❖ One of the members asked if there will be a Pickleball court. Jeevan said that there is no plan to have a Pickleball court, and the club only has one kind of membership (Tennis).

Financials - Maria

- ❖ Maria provided an overview of the Financials on Prakash's behalf.
- ❖ The Financial Statements are available on Jegysoft.
- ❖ Overview of Financial status as of September 30, 2023:
 - Assets: \$172,000 (increase of 23% from 2022).
 - An estimate of \$52,000 is kept as a liability for the court re-construction.
 - Net Equity is \$120,000.
- ❖ Statement of activities projected as of December 2023:
 - The Membership fees were approximately \$32,700 (3% increase from 2022).
 - Income from Summer training was \$7,300 (9% increase from 2022).
 - Total income comprising of Membership fees and summer training is projected to be \$40,000 (10% increase from 2022).
 - Expenses consist of Administrative and Operational Expenses. Examples of some expenses are social events, clinics, purchase of tennis balls, maintenance of Jegysoft etc. Expenses for 2023 were \$18,000 (increase from 2022).
Net Income: \$22,000.
- ❖ Budget for 2024:
 - Projected Income from Memberships and Summer Training: \$45,000 (increase of 13%).
 - Expenses remain the same as 2023, except for court maintenance which is expected to increase due to new courts. These expenses consist of new nets, new screens, new door lock and upgraded lights. These costs are expected to be \$3,000 for 2024, which brings the budgeted expenses to approximately \$22,000 (an increase of 22% from 2023).
 - Budgeted Income is expected to be \$22,700 (5% increase from 2023).
- ❖ Financial Statements show a healthy outlook for the club. The Executive Committee has been budgeting consistently for net income while ensuring that there is a contingency fund for emergency purposes.
- ❖ Questions by members:
 - A member asked if the expense for re-surfacing of courts is borne by the club or the city. Jeevan clarified that the courts will be re-constructed and not re-surfaced. The city pays 50% and the club pays 50%. The current estimated cost for re-construction is \$320K. Therefore, the club's cost would be \$160K. The club has negotiated to retain \$30K for the operating budget. The club was successful in negotiating the cost of LED lights.
 - A member asked for a breakdown of the assets. Maria explained that assets consist of Cash (\$97K) and GICs (\$75K).

The Financial Statements were approved by Sandy and seconded by Ann.

Mickey - Memberships

- ❖ A member asked if there is a maximum on the number of members who can register. Mickey confirmed that there is no maximum.
 - Family membership: 229 families (512 players)
 - Adult couples: 70 couples (140 players)
 - Single adult: 100
 - Senior Couples: 6 (12 players) – the club may take out this category from memberships.
 - Single juniors: 14
 - Single seniors: 38
 - Junior Coaching: 10
- ❖ Total number of Players was 727. Mickey mentioned that whether there should be a cap or not has to be decided. Amanda said that most families join due to the free clinics. Since most families come just for coaching and not for leisure play, she does not see the need for a cap on membership (like other clubs have).

Amanda – Juniors and Coaching

- ❖ Amanda thanked Raj for supporting her during 7 years of coaching. Raj conducts all the camps.
- ❖ Camps were not too much due to most families travelling during summer when compared to previous years. Most of the participants for the camps were members.
- ❖ 2 Boys from the club (12 and under) participated in a tournament in Toronto and made it to the finals.
- ❖ Amanda suggested that the club should focus on and grow the Junior Programs. This would also help increase more family memberships.
- ❖ Lakeshore League: Played Division 5 and was placed 5th. Utilize the club's members for Lakeshore League.
- ❖ Amanda said that she is open to suggestions with regards to utilizing the members more in leagues or creating more leagues during weekday mornings etc. She also suggested that the club should create more awareness among members regarding leagues or Round Robins etc.
- ❖ House League: Mickey said that, due to demographics and members not being free on Sunday evenings, House League was not very popular this season. It was suggested that the club asks members for their suggestions and feedback with regards to House League.

Nominees for Board of Directors 2023– 2024

No other new nominations for the BOD's.

Current Board of Directors:

- Jeevan Pragasam - President
- Mickey Misra – Vice President
- Maria Chung-Kong - Director (Socials)
- Bassam Kamil and Benvoir - Advisors
- Prakash Avasarala – Treasurer
- Raphael – Website
- Abby Miguel – Website Admin
- Bihani Welikala – General Secretary
- Ramesh – Maintenance
- Jake – Junior Development
- Shehan Liyanage – Technical Director
- Shushu Feng – Social Media /Membership Coordinator
- Amanda Arkaev – Tennis Pro
- Indu Sourabh – Round Robin

A motion to re-elect the Level 1 Executive Members was moved and seconded.

Meeting was adjourned (proposed by Mickey and seconded by Sandy).